PRODUCT INFORMATION & MANUAL

Human G-CSF Instant ELISA

BMS2001INST

Enzyme-linked immunosorbent assay for quantitative detection of human G-CSF.

For research use only.

Not for diagnostic or therapeutic procedures.

128 Tests



Human G-CSF Instant ELISA

North America

Technical Support:

Research Products:

888.810.6168

858.642.2058

tech@eBioscience.com

Clinical Products:

877.726.8559

858.642.2058

tech@eBioscience.com

Customer Service:

888.999.1371

858.642.2058

info@eBioscience.com

Fax:

858.642.2046

Europe/International*

Technical Support:

+43 1 796 40 40-120 tech@eBioscience.com

Customer Service:

+43 1 796 40 40-304 europe@eBioscience.com

Fax:

+43 1 796 40 40-400



Bender MedSystems GmbH Campus Vienna Biocenter 2 1030 Vienna, Austria www.eBioscience.com

^{*} Customers outside North America and Europe may contact their eBioscience distributor listed on our website at www.eBioscience.com/distributors.

TABLE OF CONTENTS

| 1 | Intended Use | 3 |
|----|-------------------------------------|----|
| 2 | Summary | 3 |
| 3 | Principles of the Test | 4 |
| 4 | Reagents Provided | 5 |
| 5 | Storage Instructions | 6 |
| 6 | Specimen Collection | 6 |
| 7 | Materials Required But Not Provided | 7 |
| 8 | Precautions for Use | 8 |
| 9 | Preparation of Reagents and Samples | 10 |
| 10 | Test Protocol | 11 |
| 11 | Calculation of Results | 15 |
| 12 | Limitations | 19 |
| 13 | Performance Characteristics | 20 |
| 14 | Ordering Information | 25 |
| 15 | Reagent Preparation Summary | 26 |
| 16 | Test Protocol Summary | 27 |

1 Intended Use

The human G-CSF Instant ELISA is an enzyme-linked immunosorbent assay for the quantitative detection of human G-CSF in cell culture supernatants, human serum, plasma, or other body fluids. The human G-CSF Instant ELISA is for research use only. Not for diagnostic or therapeutic procedures.

2 Summary

Granulocyte colony stimulating factor (G-CSF) is a naturally occurring cytokine that stimulates the production and antibacterial function of neutrophils and monocytes. The pleotropic cytokine is produced by activated monocytes, macrophages, endothelial cells, fibroblasts, astrocytes, osteoblasts and bone marrow cells. G-CSF has been shown to have specific effects on the proliferation, differentiation and activation of hematopoietic cells. G-CSF is also expressed by various transformed cells such as carcinoma cells and myeloblastic leukaemia cells. The protein is encoded by two distinct DNA sequences, resulting in a full size, high activity and a shorter, low activity isoform of G-CSF. The protein is highly conserved among species. G-CSF has been shown to exert its biological functions through interaction with its receptor expressed on the surface of hematopoietic progenitors and neutrophilic granulocytes as well as certain carcinoma cell lines. A soluble isoform of the G-CSF receptor has been described. Clinical use of G-CSF has been approved for several therapeutical applications, treatment of neonatal infections, therapy of acute myocardial infarction, granulocyte transfusion in patients with neutropenia, in severe infections and sepsis, therapy in chronic autoimmune neutropenia, treatment of acute myeloid leukemias, Sweet's syndrome and Aids.

G-CSF has further been shown to be a marker protein for different carcinomas such as bladder cancer.

For literature update refer to www.eBioscience.com

3 Principles of the Test

An anti-human G-CSF monoclonal coating antibody is adsorbed onto microwells. Human G-CSF present in the sample or standard binds to antibodies adsorbed to the microwells; a biotin-conjugated polyclonal anti-human G-CSF antibody binds to human G-CSF captured by the first antibody. Streptavidin-HRP binds to the biotin conjugated anti-human G-CSF.

Following incubation unbound biotin conjugated anti human G-CSF and Streptavidin-HRP is removed during a wash step, and substrate solution reactive with HRP is added to the wells.

A coloured product is formed in proportion to the amount of soluble human G-CSF present in the sample. The reaction is terminated by addition of acid and absorbance is measured at 450 nm. A standard curve is prepared from seven human G-CSF standard dilutions and human G-CSF sample concentration determined.

Figure 1

First Incubation

A - Streptavidin Conjugate

Y - Coating Antibody

Q - Biotin Conjugate

> - Standard or Sample

Figure 2

Second Incubation

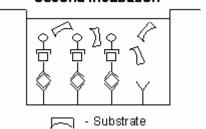
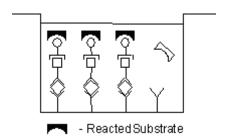


Figure 3



4 Reagents Provided

- 1 aluminium pouch with a Microwell Plate coated with Monoclonal Antibody to human G-CSF, Biotin-Conjugate (anti-G-CSF polyclonal antibody), Streptavidin-HRP and Sample Diluent lyophilized
- 2 aluminium pouches with a human G-CSF Standard curve (coloured)
- 1 bottle (25 ml) **Wash Buffer Concentrate** 20x (phosphate-buffered saline with 1% Tween 20)
- 1 vial (15 ml) **Substrate Solution** (tetramethyl-benzidine)
- 1 vial (12 ml) Sample Diluent(Use when an external predilution of the samples is needed)
- 1 vial (15 ml) **Stop Solution** (1M Phosphoric acid)
- 2 adhesive Plate Covers

5 Storage Instructions

Store ELISA plate and Standard curves or whole kit at -20°C. The plate and the standard curves can also be removed, stored at -20°C, remaining kit reagents can be stored between 2° and 8°C. Expiry of the kit and reagents is stated on labels.

The expiry of the kit components can only be guaranteed if the components are stored properly, and if, in case of repeated use of one component, the reagent is not contaminated by the first handling.

6 Specimen Collection

Cell culture supernatants, human serum and plasma were tested with this assay. Other biological samples might be suitable for use in the assay. Remove the serum or plasma from the clot or red cells as soon as possible after clotting and separation.

Samples containing a visible precipitate must be clarified prior to use in the assay. Do not use grossly hemolyzed or lipemic specimens.

Samples must be stored frozen at -20°C to avoid loss of bioactive human G-CSF. If samples are to be run within 24 hours, they may be stored at 2° to 8°C (for sample stability refer to 13).

Avoid repeated freeze-thaw cycles. Prior to assay, frozen serum or plasma should be brought to room temperature slowly and mixed gently.

7 Materials Required But Not Provided

- 5 ml and 10 ml graduated pipettes
- 5 μl to 1000 μl adjustable single channel micropipettes with disposable tips
- 50 µl to 300 µl adjustable multichannel micropipette with disposable tips
- Multichannel micropipette reservoir
- Beakers, flasks, cylinders necessary for preparation of reagents
- Device for delivery of wash solution (multichannel wash bottle or automatic wash system)
- Microwell strip reader capable of reading at 450 nm (620 nm as optional reference wave length)
- Glass-distilled or deionized water
- Statistical calculator with program to perform linear regression analysis

8 Precautions for Use

- All chemicals should be considered as potentially hazardous. We therefore recommend that this product is handled only by those persons who have been trained in laboratory techniques and that it is used in accordance with the principles of good laboratory practice. Wear suitable protective clothing such as laboratory overalls, safety glasses and gloves. Care should be taken to avoid contact with skin or eyes. In the case of contact with skin or eyes wash immediately with water. See material safety data sheet(s) and/or safety statements(s) for specific advice.
- Reagents are intended for research use only and are not for use in diagnostic or therapeutic procedures.
- Do not mix or substitute reagents with those from other lots or other sources.
- Do not use kit reagents beyond expiration date on label.
- Do not expose kit reagents to strong light during storage or incubation.
- Do not pipette by mouth.
- Do not eat or smoke in areas where kit reagents or samples are handled.
- Avoid contact of skin or mucous membranes with kit reagents or specimens.
- Rubber or disposable latex gloves should be worn while handling kit reagents or specimens.
- Avoid contact of substrate solution with oxidizing agents and metal.
- Avoid splashing or generation of aerosols.
- In order to avoid microbial contamination or cross-contamination of reagents or specimens which may invalidate the test use disposable pipette tips and/or pipettes.
- Use clean, dedicated reagent trays for dispensing substrate reagent.

- Glass-distilled water or deionized water must be used for reagent preparation.
- Substrate solution must be at room temperature prior to use.
- Decontaminate and dispose specimens and all potentially contaminated materials as they could contain infectious agents. The preferred method of decontamination is autoclaving for a minimum of 1 hour at 121.5°C.
- Liquid wastes not containing acid and neutralized waste may be mixed with sodium hypochlorite in volumes such that the final mixture contains 1.0% sodium hypochlorite. Allow 30 minutes for effective decontamination. Liquid waste containing acid must be neutralized prior to the addition of sodium hypochlorite.

9 Preparation of Reagents and Samples

Buffer concentrate should be brought to room temperature and diluted before starting the test procedure. If crystals have formed in the buffer concentrate, warm it gently until crystals have completely dissolved.

9.1 Wash Buffer (1x)

Pour entire contents (25 ml) of the Wash Buffer Concentrate (20x) into a clean 500 ml graduated cylinder. Bring to final volume to 500 ml with glass-distilled or deionized water. Mix gently to avoid foaming.

Transfer to a clean wash bottle and store at 2° to 25°C. Please note that Wash Buffer (1x) is stable for 30 days.

10 Test Protocol

- Use plate immediately after removal from -20°C!
- Do not wait until pellets have completely dissolved before applying samples - the binding reaction in the standard strips starts immediately after addition of water!
- Do not try to dissolve pellets by pipetting up and down in the wells - some parts of the pellet could stick to the tip creating high variation of results
- Perform the washing step with at least 400 µl of washing buffer as stated in the manual or fill the wells completely - otherwise any pellet residues sticking to the rim of the well will not be removed and create high variation of results
- Allow the washing buffer to sit in the wells for a few seconds before aspiration
- Remove covers of the standard strips carefully in order that all the lyophilised pellets remain in the wells
- a. Determine the number of microwell Strips required to test the desired number of samples plus microwell Strips for blanks and standards (coloured). Each sample, standard, blank, and optional control sample should be assayed in duplicate. Remove extra microwell Strips from holder and store in foil bag with the desiccant provided at -20°C sealed tightly. Place microwell strips containing the standard curve in position A1/A2 to H1/H2 (see Table 1).
- b. Add **distilled water** to all **standard and blank wells** as indicated on the label of the standard strips (A1, A2 to H1, H2).
- c. Add 125 µl of **distilled water** to the **sample wells**.

Table 1
Table depicting an example of the arrangement of blanks, standards and samples in the microwell strips:

| | 1 | 2 | 3 | 4 |
|---|------------------------------|------------------------------|----------|----------|
| Α | Standard 1 (2500.0 pg/ml) | Standard 1 (2500.0 pg/ml) | Sample 1 | Sample 1 |
| В | Standard 2 (1250.0 pg/ml) | Standard 2 (1250.0 pg/ml) | Sample 2 | Sample 2 |
| С | Standard 3 (625.0 pg/ml) | Standard 3 (625.0 pg/ml) | Sample 3 | Sample 3 |
| D | Standard 4 (312.5 pg/ml) | Standard 4 (312.5 pg/ml) | Sample 4 | Sample 4 |
| E | Standard 5 (156.3 pg/ml) | Standard 5 (156.3 pg/ml) | Sample 5 | Sample 5 |
| F | Standard 6 (78.1 pg/ml) | Standard 6 (78.1 pg/ml) | Sample 6 | Sample 6 |
| G | Standard 7 (39.1 pg/ml) | Standard 7 (39.1 pg/ml) | Sample 7 | Sample 7 |
| Н | Blank | Blank | Sample 8 | Sample 8 |

- d. Add 25 µl of each **Sample**, in duplicate, to the designated wells and mix the contents.
- e. Cover with a **Plate Cover** and incubate at room temperature (18°C to 25°C) for 3 hours, if available on a microplate shaker at 400 rpm.
- f. Remove **Plate Cover** and empty wells. Wash the microwell strips 6 times with approximately 400 µl Wash Buffer per well with thorough aspiration of microwell contents between washes. Take care not to scratch the surface of the microwells.
 - After the last wash, tap microwell strips on absorbent pad or paper towel to remove excess Wash Buffer. Use the microwell strips immediately after washing or place upside down on a wet absorbent paper for no longer than 15 minutes. Do not allow wells to dry.
- g. Pipette 100 μ l of **TMB Substrate Solution** to all wells, including the blank wells.
- h. Incubate the microwell strips at room temperature (18° to 25°C) for about 10 min. Avoid direct exposure to intense light.

The colour development on the plate should be monitored and the substrate reaction stopped (see point i. of this protocol) before positive wells are no longer properly recordable. Determination of the ideal time period for colour development has to be done individually for each assay.

It is recommended to add the stop solution when the highest standard has developed a dark blue colour. The colour development can be monitored by the ELISA reader at 620 nm. The substrate reaction should be stopped as soon as Standard 1 has reached an OD of 0.9 – 0.95.

i. Stop the enzyme reaction by quickly pipetting 100 µl of **Stop Solution** into each well, including the blank wells. It is important that the Stop Solution is spread quickly and uniformly throughout the microwells to completely inactivate the enzyme. Results must be read immediately after the Stop Solution is added or within one hour if the microwell strips are stored at 2 - 8°C in the dark.

j. Read absorbance of each microwell on a spectro-photometer using 450 nm as the primary wave length (optionally 620 nm as the reference wave length; 610 nm to 650 nm is acceptable). Blank the plate reader according to the manufacturer's instructions by using the blank wells. Determine the absorbance of both, the samples and the human G-CSF standards.

Note: In case of incubation without shaking the obtained O.D. values may be lower than indicated below. Nevertheless the results are still valid.

11 Calculation of Results

- Calculate the average absorbance values for each set of duplicate standards and samples. Duplicates should be within 20 per cent of the mean.
- Create a standard curve by plotting the mean absorbance for each standard concentration on the ordinate against the human G-CSF concentration on the abscissa. Draw a best fit curve through the points of the graph.
- To determine the concentration of circulating human G-CSF for each sample, first find the mean absorbance value on the ordinate and extend a horizontal line to the standard curve. At the point of intersection, extend a vertical line to the abscissa and read the corresponding human G-CSF concentration.
- *Samples have been diluted 1:4, thus the concentration read from the standard curve must be multiplied by the dilution factor (x 4).
- Calculation of samples with a concentration exceeding standard 1 may result in incorrect, low human G-CSF levels. Such samples require further external predilution according to expected human G-CSF values with Sample Diluent in order to precisely quantitate the actual human G-CSF level.
- It is suggested that each testing facility establishes a control sample of known human G-CSF concentration and runs this additional control with each assay. If the values obtained are not within the expected range of the control, the assay results may be invalid.
- A representative standard curve is shown in Figure 4. This curve cannot be used to derive test results. Every laboratory must prepare a standard curve for each group of microwell strips assayed.

* N.B: There is a common dilution factor for samples due to the conjugate which must then be included in the calculation. The samples contribute 100 μ l to the final volume per well. These 100 μ l are composed of 75 μ l of sample diluent plus 25 μ l of the sample. This is a 1:4 dilution.

The remaining 50 μ l to give 150 μ l are due to the addition of 50 μ l conjugate to all wells.

75 μ l sample diluent and 50 μ l conjugate results in 125 μ l reconstitution volume, addition of 25 μ l sample (75 μ l + 25 μ l = 1:4 dilution)

Representative standard curve for human G-CSF Instant ELISA. Human G-CSF was diluted in serial 2-fold steps in Sample Diluent, each symbol represents the mean of 3 parallel titrations.

Do not use this standard curve to derive test results. A standard curve must be run for each group of microwell strips assayed.

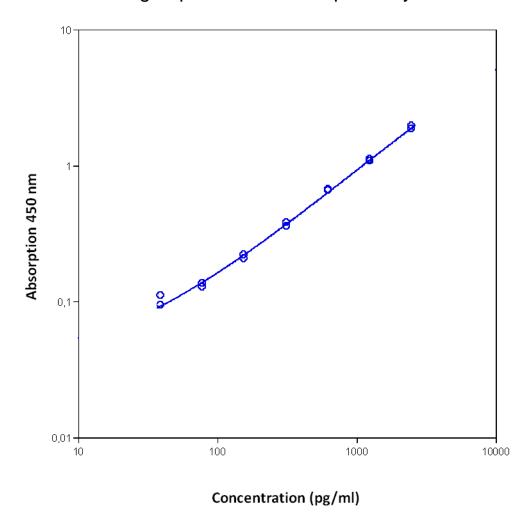


Table 2
Typical data using the human G-CSF INSTANT ELISA

Measuring wavelength: 450 nm Reference wavelength: 620 nm

| | human G-CSF | 0.0 | 0.5 | 0.14 |
|--------------|---------------|----------|-------|------|
| Ctoro do vol | Concentration | O.D. | O.D. | C.V. |
| Standard | (pg/ml) | (450 nm) | Mean | (%) |
| 1 | 2500.0 | 1.947 | 1.904 | 3.2 |
| | | 1.860 | | |
| 2 | 1250.0 | 1.106. | 1.091 | 1.9 |
| | | 1.076 | | |
| 3 | 625.0 | 0.662 | 0.660 | 0.4 |
| | | 0.658 | | |
| 4 | 312.5 | 0.378 | 0.367 | 4.2 |
| | | 0.356 | | |
| 5 | 156.3 | 0.220 | 0.214 | 4.0 |
| | | 0.208 | | |
| 6 | 78.1 | 0.137 | 0.135 | 5.4 |
| | | 0.127 | | |
| 7 | 39.1 | 0.094 | 0.102 | 11.1 |
| | | 0.110 | | |
| Blank | 0.0 | 0.056 | 0.053 | 8.0 |
| | | 0.050 | | |

The OD values of the standard curve may vary according to the conditions of assay performance (e.g. operator, pipetting technique, washing technique or temperature effects). Furthermore shelf life of the kit may affect enzymatic activity and thus colour intensity. Values measured are still valid.

12 Limitations

- Since exact conditions may vary from assay to assay, a standard curve must be established for every run.
- Bacterial or fungal contamination of either screen samples or reagents or cross-contamination between reagents may cause erroneous results.
- Disposable pipette tips, flasks or glassware are preferred, reusable glassware must be washed and thoroughly rinsed of all detergents before use.
- Improper or insufficient washing at any stage of the procedure will result in either false positive or false negative results. Empty wells completely before dispensing fresh wash solution, fill with Wash Buffer as indicated for each wash cycle and do not allow wells to sit uncovered or dry for extended periods.
- The use of radioimmunotherapy has significantly increased the number of patients with human anti-mouse IgG antibodies (HAMA). HAMA may interfere with assays utilizing murine monoclonal antibodies leading to both false positive and false negative results. Serum samples containing antibodies to murine immunoglobulins can still be analysed in such assays when murine immunoglobulins (serum, ascitic fluid, or monoclonal antibodies of irrelevant specificity) are added to the Sample.

13 Performance Characteristics

13.1 Sensitivity

The limit of detection of human G-CSF defined as the analyte concentration resulting in an absorbance significantly higher than that of the dilution medium (mean plus 2 standard deviations) was determined to be 11 pg/ml (mean of 6 independent assays).

13.2 Reproducibility

13.2.1 Intra-assay

Reproducibility within the assay was evaluated in 3 independent experiments. Each assay was carried out with 6 replicates of 8 serum samples containing different concentrations of human G-CSF. 2 standard curves were run on each plate. Data below show the mean human G-CSF concentration and the coefficient of variation for each sample (see Table 3). The calculated overall intra-assay coefficient of variation was 8.6%.

 $^{\mbox{\scriptsize Table 3}}$ The mean human G-CSF concentration and the coefficient of variation for each sample.

| Positive | | human G-CSF Concentration | Coefficient of |
|----------|------------|------------------------------|----------------|
| Sample | Experiment | (pg/ml) | Variation (%) |
| 1 | 1 1 | | 11.0 |
| | 2 | 4035 | 13.0 |
| | 3 | 4054 | 9.0 |
| 2 | 1 | 2931 | 5.0 |
| | 2 | 2830 | 5.0 |
| | 3 | 3535 | 5.0 |
| 3 | 1 | 1864 | 10.0 |
| | 2 | 2066 | 8.0 |
| | 3 | 2108 | 3.0 |
| 4 | 1 | 947 | 8.0 |
| | 2 | 960 | 8.0 |
| | 3 | 1108 | 11.0 |
| 5 | 5 1 | | 8.0 |
| | 2 | 3360 | 7.0 |
| | 3 | 3241 | 5.0 |
| 6 | 1 | 1667 | 13.0 |
| | 2 | 1611 | 8.0 |
| | 3 | 1774 | 11.0 |
| 7 1 | | 698 | 11.0 |
| | 2 | 643 | 11.0 |
| | 3 | 715 | 10.0 |
| 8 | 1 | 440 | 8.0 |
| | 2 | 393 | 11.0 |
| | 3 | 394 | 8.0 |

13.2.2 Inter-assay

Assay to assay reproducibility within one laboratory was evaluated in 3 independent experiments by 3 technicians. Each assay was carried out with 6 replicates of 8 serum samples containing different concentrations of human G-CSF. 2 standard curves were run on each plate. Data below (see Table 4) show the mean human G-CSF concentration and the coefficient of variation calculated on 18 determinations of each sample. The calculated overall coefficient of variation was 7.7%.

Table 4
The mean human G-CSF concentration and the coefficient of variation calculated on 18 determinations of each sample.

| Sample | human G-CSF Concentration (pg/ml) | Coefficient of Variation (%) |
|--------|--------------------------------------|------------------------------|
| 1 | 3820 | 10.2 |
| 2 | 3099 | 12.3 |
| 3 | 2013 | 6.5 |
| 4 | 1005 | 8.9 |
| 5 | 3180 | 6.9 |
| 6 | 1684 | 4.9 |
| 7 | 685 | 5.5 |
| 8 | 409 | 6.6 |

13.3 Dilution Parallelism

4 serum samples with different levels of human G-CSF were analysed at serial 2 fold dilutions with 4 replicates each. The recovery ranged between 91% and 118% with an overall recovery of 102% (see Table 5).

Table 5

| human G-CSF Concentration (pg/ml) | | | | |
|-----------------------------------|----------|-------------------|-------------------|-------------------------|
| Sample | Dilution | Expected Value | Observed Value | % Recovery of Exp. Val. |
| 1 | 1:4 | - | 3841 | - |
| | 1:8 | 1921 | 2195 | 114.3 |
| | 1:16 | 1097 | 1002 | 91.3 |
| | 1:32 | 501 | 497 | 99.2 |
| 2 | 1:4 | - | 1992 | - |
| | 1:8 | 996 | 1039 | 104.4 |
| | 1:16 | 520 | 493 | 94.9 |
| | 1:32 | 247 | 224 | 99.0 |
| 3 | 1:4 | - | 4240 | - |
| | 1:8 | 2120 | 2278 | 107.5 |
| | 1:16 | 1139 | 1066 | 93.5 |
| | 1:32 | 533 | 526 | 98.7 |
| 4 | 1:4 | - | 1981 | - |
| | 1:8 | 990 | 1169 | 118.1 |
| | 1:16 | 585 | 619 | 105.8 |
| | 1:32 | 309 | 292 | 94.5 |

13.4 Sample Stability

13.4.1 Freeze-Thaw Stability

Aliquots of serum samples (unspiked or spiked) were stored at -20°C and thawed 5 times, and the human G-CSF levels determined. There was no significant loss of human G-CSF immunoreactivity detected by freezing and thawing.

13.4.2 Storage Stability

Aliquots of serum samples (spiked or unspiked) were stored at -20°C, 2-8°C, room temperature (RT) and at 37°C, and the human G-CSF level determined after 24 h. There was no significant loss of human G-CSF immunoreactivity detected during storage under above conditions.

13.5 Specificity

To define the specificity of this ELISA several proteins were tested for cross reactivity. There was no cross reactivity observed.

13.6 Expected Values

A panel of sera from randomly selected healthy donors was tested for G-CSF. There were no detectable G-CSF levels found. Elevated G-CSF levels depend on the type of immunological disorder.

14 Ordering Information

North America

Technical Support:

Research Products:

888.810.6168

858.642.2058

tech@eBioscience.com

Clinical Products:

877.726.8559

858.642.2058

tech@eBioscience.com

Customer Service:

888.999.1371

858.642.2058

info@eBioscience.com

Fax:

858.642.2046

Europe/International*

Technical Support:

+43 1 796 40 40-120 tech@eBioscience.com

Customer Service:

+43 1 796 40 40-304 europe@eBioscience.com

Fax:

+43 1 796 40 40-400



Bender MedSystems GmbH Campus Vienna Biocenter 2 1030 Vienna, Austria www.eBioscience.com

^{*} Customers outside North America and Europe may contact their eBioscience distributor listed on our website at www.eBioscience.com/distributors.

15 Reagent Preparation Summary

15.1 Wash Buffer (1x)

Add Wash Buffer Concentrate 20 x (25 ml) to 475 ml distilled water

16 Test Protocol Summary

- Place standard strips in position A1/A2 to H1/H2.
- Add distilled water, in duplicate, to all standard and blank wells as indicated on the label of the standard strips.
- Add 125 µl distilled water to sample wells.
- Add 25 µl Sample to designated wells.
- Cover microwell strips and incubate 3 hours at room temperature (18° to 25°C) on a microplate shaker at 400 rpm
- Empty and wash microwell strips 6 times with 400 μl Wash Buffer.
- Add 100 µl of TMB Substrate Solution to all wells including blank wells.
- Incubate the microwell strips for about 10 minutes at room temperature (18° to 25°C).
- Add 100 μl Stop Solution to all wells including blank wells.
- Blank microwell reader and measure colour intensity at 450 nm.

Note: Samples have been diluted 1:4, thus the concentration read from the standard curve must be multiplied by the dilution factor (x 4).